



*Press release*

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## **Kalashnikov Concern enters market in Malaysia and Thailand**

**Agreements between Kalashnikov Concern, a member of the Rostec state corporation, and partners in Malaysia and Thailand involve the supply of products for civilian use. To date, these are the most extensive international agreements since Concern foundation. Thanks to the new contracts, the Concern was able to neutralize the negative impact of the sanctions on Russia and expand its own presence in the world.**

Compared with 2012, the volume of deliveries of Kalashnikov Concern weapon production increased by more than 3 times in international markets, excluding the US market. The Concern continues to build partnerships with countries in the Asia-Pacific region and Africa and Latin America as part of a new international development strategy.

Along with Malaysia and Thailand, ties between the Concern and partners in other Asian countries are also developing. While earlier these markets were considered closed to Russian export due to the predominance of US products, today the situation has changed, allowing for the arrival and expansion of Izhevsk arms in the region.

“In recent years, the increase in the Concern’s civilian products exports is on the rise, which corresponds to the general tendency of Russia strengthening its position in the global arms market. This year, Kalashnikov Concern continues to actively explore new and promising markets. Contracts signed with Asia-Pacific region countries will help to demonstrate the advantages of our arms inventory and the Concern’s outlook in terms of sanctions and the globalization of world markets,” said Kalashnikov Concern CEO Alexei Krivoruchko.

**Kalashnikov Concern (formerly NGO Izhmash)** is the largest Russian manufacturer of automatic and sniper weapons, guided artillery shells, as well as a wide range of civil products - hunting rifles, sporting rifles, machines and tools. The company was founded in 1807. Is part of Rostec State Corporation. Kalashnikov has brought together the major State-owned enterprises of the small-arms industry of Russia (NGO Izhmash and JSC "Izhevsk Mechanical Factory"). In the long term, the Concern will also include Vyatskie Polyany Machine-Building Plant “Molot”, Koshkin Automatic Line Design Bureau and Progress NITI. Products are exported to 27 countries, including the United States, Great Britain, Germany, Norway, Italy, Canada, Kazakhstan and Thailand.

**Rostec State Corporation** is a Russian Corporation, established in 2007 with purpose to support the design, manufacture and export of high-tech industrial products of civilian and military designation. It includes 663 organizations, which currently form 9 holding companies in the military-industrial complex, and 5 - in civil industries. Rostec organizations are located on the territory of 60 administrative units of the Russian Federation and they supply the products to the markets of over 70 countries. In 2013, Rostec revenue totaled 1.04 trillion rubles with the net profit is 40 billion rubles. Tax payments to the budgets of all levels have exceeded 138 billion rubles.

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